



Political Savvy: A Bibliography

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The Political Savvy Competency involves the ability to exhibit confidence and professional diplomacy, while effectively relating to people at all levels internally and externally. The Political Savvy competency involves understanding the political environment, positional priorities, and roles and responsibilities, grasping external factors impacting the organization, and utilizing this knowledge to ensure positive outcomes and mission achievement.

Books & Manuals

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Call Number: 650.13 BRAN
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Call Number: 650.13 EMBR
- Gilley, J. (2006). [*The manager as politician.*](#) Westport, Conn.: Praeger Publishers.
Call Number: 658.409 GILL
- McIntyre, M. (2005). [*Secrets to winning at office politics: how to achieve your goals and increase your influence at work.*](#) New York: St. Martin's Griffin.
Call Number: 650.13 MCIN
- Tracy, B. and Fraser, C. (2005). [*TurboCoach: a powerful system for achieving breakthrough career success.*](#) New York: AMACOM--American Management Association.
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